



# Entrepreneurship Cell, S.P.I.T.

## Events Report 2022-23



**Objective:** To develop the entrepreneurial spirit among students and help them realize their potential

**Activities:** Guest lectures, workshops and competitions.

**Recognition:** “Leading Entrepreneurship Promoting Student Organization” by National Entrepreneurship Network (NEN).

**Achievement:** **AIR 1** in the Advance Track of National Entrepreneurship Challenge 2023 held at IIT Bombay.

**1st rank** out of 717 teams in the Advance Track of National Entrepreneurship Challenge 2020 held at IIT Bombay.

**3rd Rank** out of 717 teams in the Advance Track of National Entrepreneurship Challenge 2022 held at IIT Bombay.





## E-CELL at IIT Bombay

The students are active members of the Entrepreneurship cell of Sardar Patel Institute of Technology supported by National Entrepreneurship Network. The students listed below have held the following positions in the E-Cell committee



E-Cell & Institution's Innovation Council  
Sardar Patel Institute Of Technology  
Bhavans Campus, Old D N Nagar, Munshi Nagar, Andheri West, Mumbai, Maharashtra 400058

**Sub: Appointment of the Entrepreneurship Cell Core Committee & Team IIC S.P.I.T**

The Entrepreneurship Cell & IIC S.P.I.T., after a competitive round of interviews, is proud to announce its Core Committee for the academic year 2022-23. A hearty congratulations to all those who are selected.

Name		Position of Responsibility	
Sakshi Khanna (TE ETRX)		Chairperson E-Cell & Head, IIC S.P.I.T.	
Siddhesh Choughule (TE EXTC)	Trisha Shisodiya (TE COMPS)	Vice Chairperson	
Omkar Rane (SE COMPS)	Teethi Kanthe (SE ETRX)	Technical Head	
Arsh Raina (SE AIML)	Esha Khot (SE EXTC)	Head of Events	
Faiz Khan (SE AIML)	Sanika More (SE COMPS B)	Head of PR	
Omkar Rao (TE COMPS B)	Hruthwik (SE EXTC)	Head of Operations	
Vanshika Shah (SE AIML)	Pratham Jain (SE COMPS A)	Head of Social Media	
Amey Wani (SE COMPS B)	Harditya Shah (SE COMPS B)	Head of Finance	
Yash Sonawane (SE AIML)	Yoshita Singh (SE COMPS B)	Nidhish Dhadve (SE EXTC)	Head of Marketing
Akshat Biniwale (SE COMPS A)	Rahil Ankhad (SE COMPS A)	Kinnari Shah (SE DS)	Head of Sub-Committee

Thanking You.

Dr. Aarati Karande  
President IIC, S.P.I.T.

Prof. Kaisar Katchi  
Faculty Chair, E-Cell S.P.I.T.

Ms. Sakshi Khanna  
Chairperson, E-Cell &  
IIC S.P.I.T.



Entrepreneurship Cell  
Sardar Patel Institute Of Technology  
Bhavans Campus, Old D N Nagar, Munshi Nagar, Andheri West, Mumbai, Maharashtra 400058

**Sub: Appointment of the Sub-Committee of the Entrepreneurship Cell of S.P.I.T.**

Following is the list of selected students from the first year selected to be a part of E-Cell S.P.I.T's Sub-Committee for AY 2022-2023.

Sr. No.	Name	Branch
1	Kanishka Amritkar	FY COMPS A
2	Devika Nikkam	FY COMPS B
3	Saachi Peswani	FY COMPS B
4	Deep Patel	FY AIML
5	Alpha Rane	FY AIML
6	Nimit Shah	FY AIML
7	Shubham Karampure	FY DS
8	Jui Palsule	FY DS
9	Eeshan Gomes	FY DS
10	Aditya Nair	FY DS
11	Akshay Gokhale	FY DS
12	Jsh Agrawal	FY EXTC E
13	Aishwariya Bichave	FY EXTC E
14	Spurthi Asawa	FY EXTC E
15	Mandar Dumbre	FY EXTC E
16	Shivang Pathak	FY EXTC F

## EVENTS 2022-2023

<b>Sr.No.</b>	<b>Event Name</b>	<b>Event Date</b>	<b>Venue</b>
1.	Food Challenge	11/09/2022	S.P.I.T. Quadrangle
2.	Illuminate	26/09/2022	S.P.I.T. (Room No.-008)
3.	Panel Discussion	23/12/2022	S.P.I.T (Room No.-008)
4.	Case Study Competition	20/01/2023	S.P.I.T (Room No.-105)
5.	Ruminate	17/02/2023	S.P.I.T. Campus
6.	E-Conclave - Day 1	06/04/2023	S.P.I.T. (Room No-105)
7.	National Case Study Competition	07/04/2023	S.P.I.T. (Room No-105)
8.	BizBrain	07/04/2023	S.P.I.T.
9.	E-Merge 2023	08/04/2023	SPJIMR Auditorium
10.	Acquisition Arena	08/04/2023	S.P.I.T.(Room No.-008)
11.	Changemaker	08/04/2023	S.P.I.T.
12.	E-Conclave	08/04/2023	S.P.I.T. Quadrangle

# Food Challenge

## Event Summary Report

**Program driven by:** self-driven activity

**Program /Activity Name:** Food Challenge

**Venue:** S.P.I.T.

**Date:** 11th November 2022

### **Brief information about the event:**

E-Cell S.P.I.T in association with IIC S.P.I.T. conducted Food Challenge, an event where students set up food stalls in the Sabhagriha and sold food of their choice at a price point set by them. Students participated in teams of 3 to 6. Each team was allotted a stall where they sold their eatables in exchange for coupons provided by E-Cell S.P.I.T which was the mode of payment.

The event was judged by Mayank Shah, Shikha Shetty, Jinali Doshi, Yashmita Suvarna, and Abhay Sharma, who are prominent Food Vloggers. The event was evaluated on two criteria- best taste and maximum sales.

The winners under the best taste criteria were Team Mr. Bean's (Sonu Sahu, Nikhil Singh, Chetan Patil, Teethi Kanthe, Aaryan Vaidya, Tejas Thakarey, and Kundan Chaudhari). The winners under the maximum sales criteria were Team PVR (Chirag Wadhwani, Vineet Mankani, Harish Balasubramanian, and Janhavi Dangle).

The event provided a great opportunity for all the participants to learn about pricing and advertising products which is a crucial skill for an entrepreneur. Participants learned the importance of accurately estimating the quantity of required material to prevent leftovers. Participants also had a first-hand experience of dynamically changing the prices of their products to match their competitors or to attract more customers.

**Attendance:  
Participating  
teams:**

Name of Team	Name of team members (3-6):	Contact No. of team leader:	Mail Id of Team Leader:
The Foodie's Point	Yusuf Sodawala Memuna Sodawala Jamila Beguwala Tasneem Gondalwala Insiya Chittalwala	9372948752	yusuf.sodawala@spit.ac c .in
Chatore	Adarsh Tripathi, Onam Sarode, Krishnan Subramanian, Dev Shah, Sahil Shah, Tathagat Sengupta	8451812324	adarsh.tripathi@spit.ac .i n
Engineer's Backup	Mayuresh Pitale Divesh Podar Ankit Prasad Sayee Pendkar Sakshi Pawane Aditya Parnerkar	9820856016	mayuresh.pitale@spit. a c.in
The Perks of being a Foodi	Sonal Gholap Vidhi Sharma Deepali Daga Sakshi Bisen Deepanshu Aggarwal Mansha Manni	9324005093	sonal.gholap@spit.ac.in
Gordan Ram Singh	Mohit Narwaiye Vedant Panchal Dhanashree Otari Pratiksha Pawar Dhruv Yadav Manthan Ayalwar	9764390329	mohit.narwaiye@spit.ac .in

Suii..ndwich	Faiz Khan Kevin Suvarna Sujal Gupta Navneet Nair Satyam Jaiswal Amey Agarwal	9167027369	faiz.khan@spit.ac.in
Xotic Foodz	Rahul Chalwadi Darshit Bhagtani Kinnari Shah Bhushan jadhav Samrudhi patil Smruti sonekar	9372940488	rahul.chalwadi@spit.ac.i n
Snack Zilla	Shubh Gupta, Sanika Tiwarekar, Vanshika Shah, Gargi Kadam, Aditya Agarwal, Komal Tarachandani	7021411053	shubh.gupta@spit.ac.in
Mr Bean's	Sonu Sahu Nikhil Singh Chetan Patil Teethi Kanthe Aaryan Vaidya Tejas Thakarey Kundan Chaudhari	9326550117	sonu.sahu@spit.ac.in
Food Convoy	Rahil Ankhad Krish Jain Pratham jain Umang Bhatt Naman Badlani	7400354926	rahil.ankhad@spit.ac.in
Cheat Chaat Meal	5 ( Anushka, Renuka, Vaibhav, Yuga, Pooja)	8999844495	anushka.pilena@spit.ac .in
Team PVR	Chirag Wadhwani, Vineet Mankani, Harish Balasubramanian, Janhavi Dangle	88550 70513	chirag.wadhwani@spit. ac.in

Besides these, 200+ students & faculty visited the stalls

**Photos:**







**Video Link:**

<https://drive.google.com/drive/folders/1H-rOPqWeu cc2lsiJvLFFg3z2V-ED KZjF>

# RUMINATE

## Event Summary Report

**Program driven by:** Self Driven activity

**Program /Activity Name:** Ruminare

**Venue:**S.P.I.T. Entrance

**Date:** 17th February, 2023

E-Cell S.P.I.T in association with IIC S.P.I.T. conducted Ruminare, an event which provided students with a platform to incubate their creative and innovative ideas with a slight twist of fun. Total of 9 teams participated in this event and each team consisted of 3 to 5 students. Each team was allotted a stall at S.P.I.T. entrance. Some teams decided to set up food stalls while others tried to attract the crowd through their game stalls.

The event was judged by Mr. Arbaz Khan, who is the co-founder and CTO at LineupX and Prof. Kaiser Katchi. The event was evaluated on criteria of innovation, pitching, sales etc. Based on the evaluation criteria, the winning team was team Khatta Meetha and the runners up was team Kakashi. The winning teams were provided with certificates by E-Cell S.P.I.T. along with the revenue that they had generated through their sales.

The event provided a great opportunity for all the participants to learn as to how to market their services/products, attract a crowd/customers who engage in that service and generate a revenue out of it which are crucial skills for an entrepreneur. Overall this event provided great entrepreneurial learning insights to all the participants.

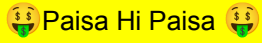
EVENT PHOTOS:





Attendance:

Details of participating team:

Name of the team	Name of team members along with their academic year	Name of team leader and contact number
Team Bonhomie	Member1: Soham Ghaisas FE(2022-26) Member2: Aakash Mokani FE(2022-26) Member3: Maaz Malik FE(2022-26)	Soham Ghaisas(8657833432)
 Paisa Hi Paisa	Tushar Kumare (SE DS) Reshma Dhadwad(SE DS)	Yash Kamble(SE DS)- 8668239076
Las Vegas	Pulkit Gupta FE, Pulkit Dwivedi FE, Harsh Kasliwal FE	Pulkit Dwivedi 7718965798
Fantastic Four	1. Hardik Aneja-1st yr 2. Ruturaj Parab-1st yr 3. Atharva Chavhan-1st yr 4. Om Patole-1st yr	Hardik Aneja-8369256014
The Virtual Arena	Aishwarya Bichave (FE EXTC), Soham Ganatra (FE EXTC), Arya Patkar (FE EXTC), Mandar Dumbre (FE EXTC), Smit Gawade (FE EXTC)	Aishwarya Bichave 8591069045
Yummy bites	Saachi Peswani - Fe comps B Nishita Panchal - Fe comps B	Saachi Peswani - 8369978723
Khatta Meetha!	Shivang Pathak(FE) Tanvi Shinde(FE) Diya Kulkarni(FE) Shravani Karad(FE) Aaryan Waghmare(FE)	Shivang Pathak, No: 9029410578

The Virtual Arena	Aishwarya Bichave (FE EXTC), Mandar Dumbre (FE EXTC), Smit Gawade (FE EXTC), Soham Ganatra (FE EXTC), Arya Patkar (FE EXTC)	Aishwarya Bichave 8591069045
7 Up	Akshay,Aditya ,eeshan,jui all FE	Aditya 8657350149
TEAM KAKASHI	SHASHVAT SHANGLE(2022-26)	SUDHANSHU PANDEY and 7400285330
KRUMP	Rahil Ankhad Krish Jain Pratham Jain Umang Bhatt Mihika Chachad	Rahil Ankhad

# **Illuminate**

## Event Summary Report

**Program driven by:** IIC Calendar Activity

**Program /Activity Name:**Entrepreneuership as a career opportunity

**Event Name:** Illuminate

**Venue:** Seminar Hall (008), S.P.I.T

**Date:** 26th November,2022

E-Cell S.P.I.T in association with IIC S.P.I.T. & E-Cell IIT Bombay conducted 'Illuminate 2022' - a 6 hr long workshop that introduced the students to what is entrepreneurship & various topics related to it like pitching, BMCs, Marketing, Finance, etc. The workshop Instructor was Mr. Divyansh Raj, Startup Mentor at IIT Bombay.

The event started with a brief and detailed introduction of Mr. Divyansh. He then took over the session by starting with explaining the meaning of entrepreneurship. One by one he highlighted various terms related to this field & the students got an opportunity to clear all their doubts. Post the lunch break, the students were given a chance to form teams, come up with an idea & prepare an elevator pitch for the same. Each team was then given a chance to come on stage & present their ideas in a minute's time.

This event proved to be very beneficial to the students in understanding the basics of entrepreneurship & implement the same.. It also helped clear some of the common doubts of students as well as provided some life-changing bits of advice to all the students. The audience learned a lot from the experience of our panelists.

The event ended with a thank you note by the Chairperson of E-Cell S.P.I.T., Ms. Sakshi Khanna, and felicitation of our respected guest by E-Cell S.P.I.T. 's faculty mentor, Prof. Kaiser Katchi.



**Photos:**



# Case Study Competition

## Event Summary Report

**Program driven by:** IIC Calendar Activity

**Program /Activity Name:** Session on Problem Solving and Ideation Workshop

**Event name:** Case Study Competition

**Venue:** Conference room(105), S.P.I.T

**Date:** 20th January 2023.

E-Cell S.P.I.T in association with IIC S.P.I.T. conducted 'Case Study Competition 2023' which marked the beginning of a very successful year ahead. Case Study is a competition in which a real world problem statement is identified and the participants need to find a relevant solution for the same. Our problem statement primarily focused on the various problems that plagued Twitter and asked the participants to provide both technical as well as non technical solutions to the problem.

The competition was conducted in 2 rounds. The first round involved online submission of presentations prepared by the participating teams which explains their solution to the problem statement. After the submission deadline for round 1, the finalists for round 2 were selected by the E-CELL S.P.I.T's team after carefully going through each and every presentation submitted by the participants. The final round was conducted offline in the college in which the finalists had to present their solution to our esteemed panel of judges.

The final round began with an introduction of our judges, Mr. Ankur Chokhani, Mr. Kaisar Katchi and Mr. Parth Vora. This was followed by presentation by the finalist teams one by one, explaining their solution to the problem statement. After the presentation by each team, there was an intense QnA regarding the solutions by the judges.

After presentation and QnA for all the teams, the judges came up with a winner. The event ended with felicitation of the winner, 1st runner up and 2nd runner up teams by the Chairperson of E-CELL S.P.I.T., Ms. Sakshi Khanna. The competition provided a great learning opportunity for all the participants.



**Attendance:**

Name(s) of the team members	Mobile number of the team member(s):	Email Ids:
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Shubh Gupta Sanika Tiwarekar Komal Tarachandani	Shubh Gupta (7021411053) Sanika Tiwarekar (9769095698) Komal Tarachandani (9326227834)	Shubh Gupta (shubh.gupta@spit.ac.in) Sanika Tiwarekar (sanika.tiwarekar@spit.ac .in) Komal Tarachandani (komal.tarachandani@spi t.ac.in)
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Himanshu Agrawal Gayatri Mayee Nakshatra Chandgothia	Pulkit- 8879911940 Himanshu- 7028897496 Gayatri- 9112064030 Nakshatra- 9892991716	Himanshu.agrawal22@sp it.ac.in Nakshatra.chandgothia22 @spit.ac.in Gayatri.mayee22@spit.a c.in

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Ruturaj Om Samrith Atharv	8655151144 9860615141	om.patole22@spit.ac.in samrith.shetty22@spit.ac .in ruturaj.parab22@spit.ac.i n
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# Panel Discussion

## Event Summary Report

**Program driven by:** IIC Calendar Activity

**Program /Activity Name:** My Story - Motivational Session by Successful Innovators.

**Event Name:** Panel Discussion 2022

**Venue:** Seminar Hall (008), S.P.I.T

**Date:** 23rd December,2022

To end the year on an informative note, E-Cell S.P.I.T conducted 'Panel discussion 2022' - an event where people who are successful in their respective domains share their experiences with the young minds of our college.

The event started with a brief and detailed introduction of all four speakers, Ms. Garima Kaushik, Ms. Rithvika Iyer, Mr. Amogh Zare, and Mr. Kunal Dani. This was followed by a list of questions about their successful journey. Answers provided by all the speakers proved to be extremely insightful for the audience. Lastly, the panel was open to questions from the audience. Many students cleared their doubts from our extremely skilled panelists.

This event proved to be very beneficial. It also helped clear some of the common doubts of students as well as provided some life-changing bits of advice to all the students. The audience learned a lot from the experience of our panelists.

The event ended with a thank you note by the Chairperson of E-CELL S.P.I.T., Ms. Sakshi Khanna, and felicitation of our respected panelists by E-CELL S.P.I.T. 's faculty mentor, Mr. Kaisar Katchi Sir.

**Photos:**







### Attendance:

Name of the participant:	Mobile No:	Email Id:	College Name:
Deep Patel	7738678587	deep.patel@spit.ac.in	Sardar patel institute of technology
Jsh Agrawal	7498802487	Jsh.agrawal@spit.ac.in	Sardar patel institute of technology
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Satyam Jaiswal	9326021344	satyam.jaiswal@spit.ac.in	Sardar Patel Institute of Technology
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Shubham	9892911117	shubhamkarampure96@gmail.com	Sardar Patel Institute of Technology

Karampure			
Naman Kumar Murarka	7250200366	namanmurarka809@gmail.com	Narsee Monjee college of commerce And Economics

Smruti Sonekar	9004408707	smruti.sonekar@spit.ac.in	Sardar Patel Institute of Technology
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Aditya Girish Nalavade	7900146195	aditya.nalavade2004@gmail.com	Sardar Patel College of Engineering
Kunal Bhatia	8450935995	kunal.bhatia@spit.ac.in	Sardar Patel Institute of technology
Neerja Doshi	9372213828	neerja.doshi@spit.ac.in	Sardar Patel Institute of Technology
Ruchi Bhanushali	7977954023	ruchibhanushali745@gmail.com	SPIT
Shravani Nikam	7045396412	shravaninikam2004@gmail.com	Sardar Patel Institute of Technology
Yadnya Parag Kadam	7700085740	yadnyakadam@gmail.com	Bhavan's college
RUCHA DHANDE	8411075940	ruchadhande2@gmail.com	BHARATIYA VIDYA BHAVANS SARDAR PATEL INSTITUTE OF TECHNOLOGY
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Shravani Karad	9004239038	snkarad2004@gmail.com	Sardar patel institute of technology
Allen Andrew	8291605889	allen.andrew@spit.ac.in	Sardar Patel Institute of Technology
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Arjavi Arvind Kakulte	9423386840	arjaviakakulate46@gmail.com	Sardar Patel Institute of Technology, Mumbai.
Agharia Aliraza Akbarali	9320000744	aghariaaliraza123@gmail.com	Bharatiya Vidhya Bhavan's College
Harsh Patil	9967873319	harshpatil1604@gmail.com	Sardar patel college of engineering
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# National Case Study Competition

## Event Summary Report

**Program driven by:** Self Driven activity

**Program /Activity Name:** National Case Study Competition

**Venue:** Conference room (105)

**Date:** 7th April, 2023

E-Cell S.P.I.T in association with IIC S.P.I.T. conducted a National Case Study Competition, an event which provided students with a platform to project their creativity by pitching solutions for the given problem statement. This competition was conducted in 2 stages consisting of Round 1 wherein participants in groups of 2-4 had to prepare and submit a presentation highlighting their solution. After which total of 10 teams were shortlisted for Round 2.

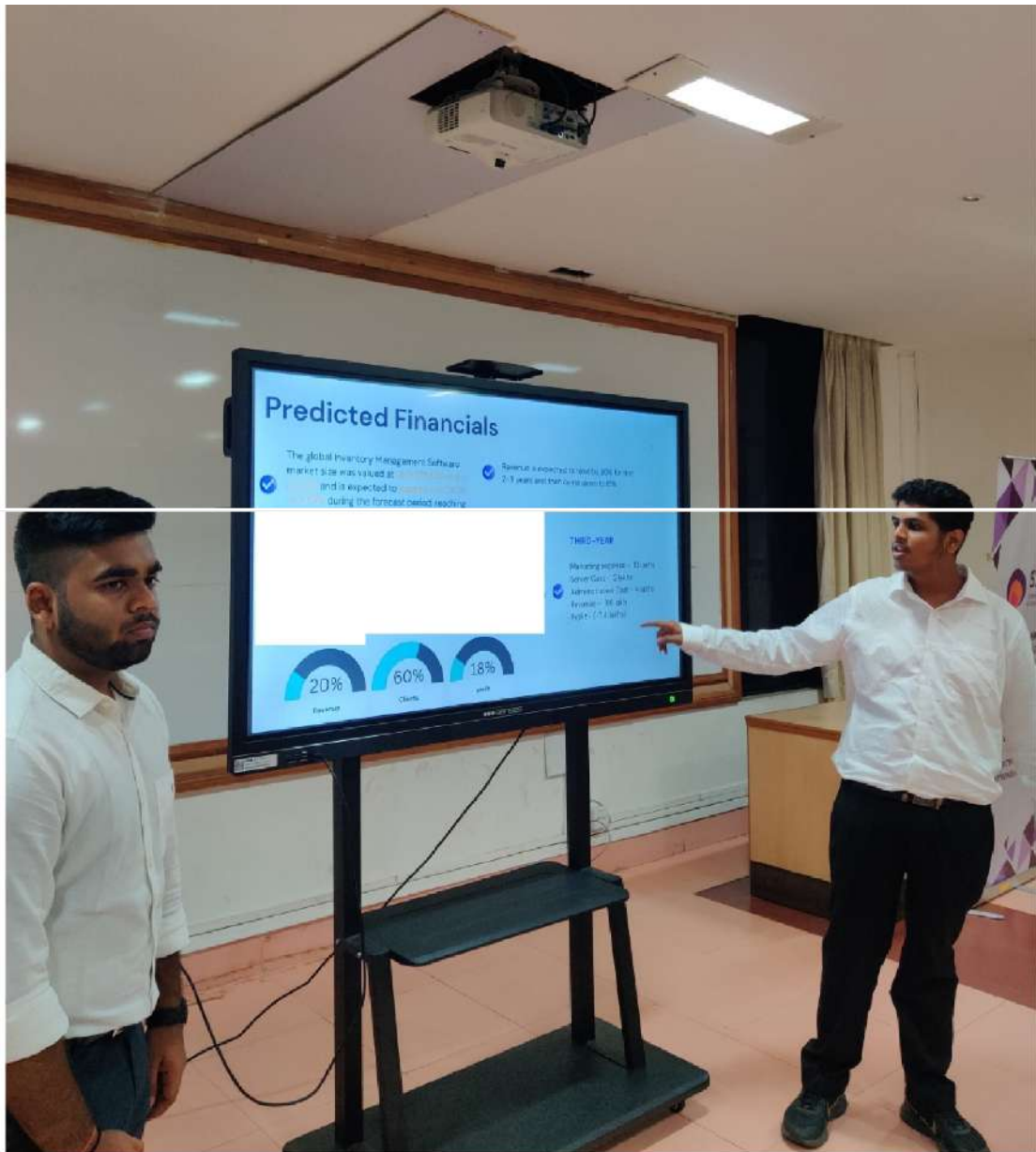
The round 2 of the National Case Study Competition was conducted during the Entrepreneurship festival of E-Cell S.P.I.T. i.e. E-Summit 2023 on 7th of April 2023. All the finalist teams shortlisted from Round 1 presented their improvised solutions to the panel of esteemed judges which included Jalak Rawal, Paul Mathew, Prof. Kaiser Katchi & Mr. Nikunj Kikani. This round was full of innovative solutions to the problem statement filled with an entrepreneurial flame and constructive criticism from the judges.

The judges patiently observed all the presentations and also provided insights through the expertise in their own fields. The top 3 performing teams were felicitated and provided prizes in the evening , marking end to the National Case Study Competition.

EVENT PHOTOS:













Attendance:

10 teams of 2-4 members each.

# BizBrain

**Program /Activity Name:** BizBrain

**Venue:** S.P.I.T

**Date:** 7<sup>th</sup> April 2023.

E-Cell S.P.I.T. in association with IIC S.P.I.T. had conducted a competition called BizBrain as part of the E-Summit 2023 event. The competition aimed to test the business acumen, knowledge and decision-making abilities of the participants. BizBrain had two rounds, and the top teams were awarded prizes worth more than 20k.

## Round 1:

The first round of BizBrain was conducted online on Unstop on 4th April. Participants were required to register in teams of four, and the round comprised of a quiz. The quiz had multiple-choice questions that tested the participants' knowledge in areas such as business, economics, and entrepreneurship. The quiz was timed, and participants had to submit their answers within the given time. The top eight teams with the highest scores were selected for the second round.

## Round 2:

The second round of BizBrain was held in the format of a buzzer round. The event had four rounds, each with a different format. The first round was a round-robin format, with each team getting 3 questions. The round had a scoring system of +10 and no negatives. The second round was a buzzer round with 20 questions, where each correct answer earned +10 points and incorrect answer costed -5 points. The third round was similar to the second round, with a scoring system of +20 for correct answers and -5 for incorrect answers. The fourth round was a round-robin format like the first round, but the questions were innovative and challenging.

The first prize was awarded to Team 1+1(Madhur Tike), the second prize was awarded to Team Puzzlers (Harditya Shah, Rahil Ankhad, Yoshita Singh) and the third prize was awarded to Team Mavericks (Arnav Panicker, Atharva Kawtikwar).

The competition provided a great opportunity to all the participants to test their business knowledge as well as learn new things related to the entrepreneurial world. Thus, BizBrain became a worthwhile competition to participate in.

**Photos:**



## Attendance:

Name	Email	Mobile	Organisation
Madhur Tike	madhur.tike@gmail.com	9699600765	Ramniranjan Anandilal Podar College of Commerce and Economics (RAPCCE), Mumbai
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Kaumod Bagale	kaumod.1563@gmail.com	7249332756	Sardar Patel Institute of Technology (SPIT), Mumbai

# E-Merge 2023

## Event Summary Report

**Program driven by:** E-Cell S.P.I.T.

**Program /Activity Name:** E-Merge 2023

**Venue:** SPJIMR Auditorium

**Date:** 8th April, 2023

During the flagship event of E-Cell S.P.I.T., E-SUMMIT, E-Cell organized E-Merge. It was an event where up and coming startups primed for big investments would pitch their industry disrupting ideas to a panel of reputed investors.

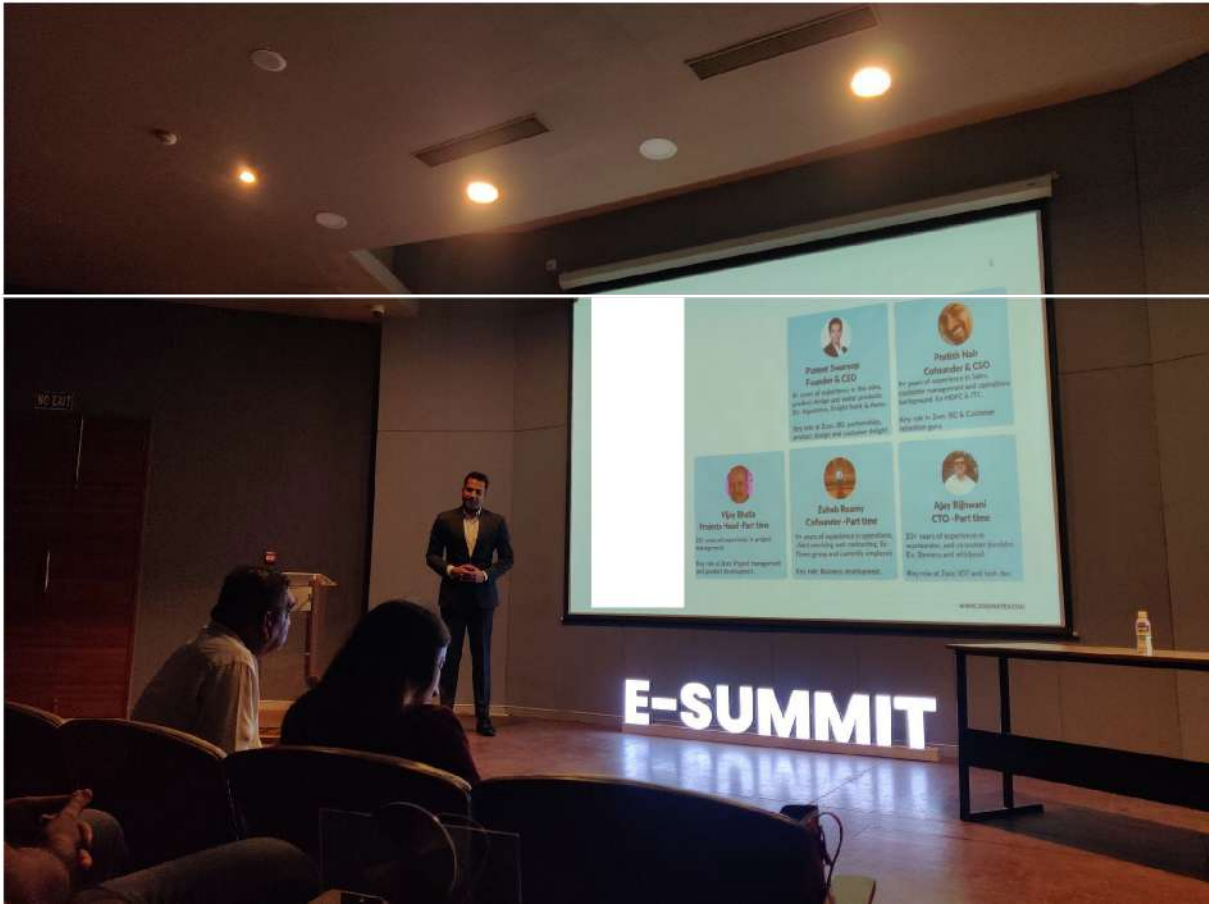
The investors for the event were Pooja Parmar, an investment professional at Equanimity Investments, John Dsouza from MGA Ventures and Gaurav Thakur, a financial advisor on YouTube with over 6.3 million followers and founder of Getsfly Media.

Out of the countless startups that applied for E-Merge, 10 were shortlisted. They took turns pitching their startups to our esteemed investors from 11am to 1pm. This was followed by a Networking Lunch where the brains behind the startups could network with the investors and potentially secure an investment in their businesses.

In conclusion, E-Merge 2023 provided up and coming startups with the golden opportunity to pitch their ideas to reputed industry giants and seek their investments and mentorship in their companies. In this respect, E-Merge was a resounding success and became a breeding ground for the industry giants of tomorrow.

**Photos:**





# Changemaker

## Event Summary Report

**Program /Activity Name:** Changemaker

**Venue:** S.P.I.T

**Date:** 8<sup>th</sup> April 2023.

Report on Changemaker Competition Conducted by E-Cell S.P.I.T. for E-Summit 2023. E-Cell S.P.I.T. in association with IIC S.P.I.T. had conducted a competition called Changemaker as part of the E-Summit 2023 event. Changemaker was an elevator pitching competition wherein students were tasked with ideating and solving real-world problems faced by NGOs i.e., CRY (*Started in 1979, CRY – Child Rights and You is a top NGO in India working for underprivileged children*) and Goonj (*undertakes disaster relief, humanitarian aid and community development in parts of 23 states across India*). Esteemed judges from each NGOs were invited to evaluate students based on the clarity of the solution, feasibility, and impact.

### Ideation Period

Each team was given an ideation period of one hour to come up with their solutions to the problem statement given by the respective NGO panel. Their solution could be a new product/ service or be an extension of existing projects that the organisation is working on. The problem statement was related to the core area of the NGO, and the teams were required to come up with a practical solution that could be implemented in real life. During the ideation period, the teams brainstormed ideas, conducted research, and prepared their pitch.

### Pitching and Q&A

After the ideation period, the teams pitched their ideas to the respective NGO panel. Each team had three minutes to present their solution, followed by a Q&A session of three minutes. The teams were judged on their ability to address the problem statement given by the NGO panel and come up with a solution that was practical and impactful.



### Winners:

After the pitching and Q&A session, one winner was selected from each panel based on the judges' evaluation. The prize from panel one 'CRY' was awarded to Team (Sanika Tiwarekar, Shubh Gupta, Gargi Kadam), and the prize from panel two 'GOONJ' was awarded to Team (Akshay Gokhle, Soham Parekh, Eeshan Gomes )

### Conclusion:

The Changemaker event at E-Summit 2023 was a great opportunity for students to showcase their problem-solving skills and come up with practical solutions to real-life problems. The event not only provided a platform for the students to interact with NGOs but also gave them an opportunity to work on real-life problems and gain valuable experience.

### Photos:





**Video Link :**

[https://drive.google.com/drive/folders/1R7gWs8xoGoz956r41oRUMCWFM\\_3YZ4yi](https://drive.google.com/drive/folders/1R7gWs8xoGoz956r41oRUMCWFM_3YZ4yi)

# Acquisition Arena

## Event Summary Report

Program driven by: Innovation and Entrepreneurship

Program /Activity Name: Acquisition Arena

Venue: Room No. 008

Date: 8th April, 2022.

E-Cell S.P.I.T. in association with IIC S.P.I.T. conducted its flagship event E-Summit which was scheduled for three days between 6th to 8th April, 2023. Several events were conducted as a part of E-Summit in these three days and one of them was Acquisition Arena, which was scheduled on the third day of E-Summit that is on 8th April, 2023 between 1pm to 5pm.

This event provided a platform to the participants to think and learn about acquisitions and mergers which are common business strategies used by companies to expand their operations, increase market share, and achieve other strategic goals. The event was divided into 2 rounds. The first one was an online screening round conducted on Unstop and around 80 teams from several renowned colleges participated for it. Only top 15 teams from round 1 were allowed to compete in round 2. Each team consisted of 1 to 3 members. During round 2, teams were given the task of bidding for two different brands out of the pool of 35 brands and presenting a compelling rationale for why the merger of those brands would make sense.

The event was judged by Tina Jain Mehta, Co-founder & Director of Pineapple Consulting and Ashish Namdeo, Founder of EddyTools. They had immense knowledge about entrepreneurship and startups and hence they were able to provide valuable feedback to our participants.

The winners of this event were team Wanity Hunters Original which came up with an interesting merger of Cricbuzz and Dream11. The first runners up was team Inglorious which presented the idea of merging Netflix with Myntra and the second runners up was team Fourteen suggesting the merger of Flipkart with PharmEasy.

In this event, teams had to perform thorough research on the two brands they were bidding for and had to develop a persuasive argument as to why combining those brands would create a more valuable and successful company. This exercise involved careful consideration of factors such as brand identity, customer base, market trends, financials, and other relevant factors. Such simulations provided an excellent opportunity for participants to develop critical thinking, analytical, and communication skills. Overall participants gained insight into the complex process of mergers and acquisitions and the strategic considerations that go into these business decisions.

### Event Photos:



### Attendance:



Acquisition Arena registration for Final Round  
(Responses)

Date & Time	Team Name	Details of Team Members									
4/4/2023 21:43:59	Shivani Bhat	1	Shivani Bhat	shivani.bhat22@spit.ac.in	8104214728						
4/6/2023 14:16:16	Team vulture	1	Lokesh Chaudhari	lokesh.chaudhari22@spit.ac.in	7057054863						
4/4/2023 8:58:32	Mavericks	2	Arnav Panicker	Atharva Kawtikwar	arnavpanicker26@gmail.com	akthegreat10@gmail.com	8779773480	9757012388			
4/5/2023 9:03:28	Aquisition Champions	2	Aditya Deshpande	Harshil Khara	adityadh1208@gmail.com	harshil.khara@gmail.com	7218778164	9529949219			
4/4/2023 16:31:52	648889-UO73 9P9B	3	Shubham Shah	Raghav Garg	Viraj choksi	shubham.shah@somaiya.edu	raghav.garg@somaiya.edu	viraaj.c@somaiya.edu	+918104283542	+917977080236	+919892889974
4/4/2023 23:50:52	Deal Daredevils	3	Prathamesh Mundada	Arshad Mapari	Rishit Trivedi	prathamesh.mundada@spit.ac.in	arshad.mapari@spit.ac.in	rishit.trivedi@spit.ac.in	8668651865	7738323823	8928357260
4/5/2023 11:54:01	Fourteen	3	Aditya Agrawal	Ankit Dighe	Chinmay Chaudhary	aditya.agrawal@spit.ac.in	ankit.dighe@spit.ac.in	chinmay.chaudhary@spit.ac.in	8850538317	9372847424	9324107685
4/5/2023 15:01:36	Tech Titans	3	Harsh Gosula	Pranav Lakhota	Dhruv Kanadia	harshgosula7@gmail.com	pranav.lakhota22@spit.ac.in	kanadiadhruv3883@gmail.com	8291416091	9022404037	9326772266

4/5/2023 21:16:05	Garud Dwaar	3	Atharva Patil	Om Pandey	Aakash Mokani82	atharva. p atil22@s pit.ac.in	om.pan dey22 @spit.a c.in	aakash .moka n i22@sp it.ac.in	070207 44317	829118 6993	93243797 78
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4/5/2023 23:59:22	Wanity Hunters	3	Dhruv Yadav	Mohit Narwai ye	Pratiksha Pawar	dhruv.yad av@spit. ac.in	mohit.n arwaiye @spit.a c.in	pratiks hatrxi e @gmail .com	797748 0364	976439 0329	91674526 80
4/6/2023 21:11:08	Inglorious	3	Ruchir Shukla	Samrith Shetty	Sidhanth Naik	ruchir.shu kla22@s pit.ac.in	samrith shetty @gmail .com	sidhant hnaik@ gmail.c om	730476 7827	932224 1530	88792871 72
4/7/2023 11:34:26	BigBeasts	3	Shetty Sathwik Prakash	Pratha mesh Nataji Mane	Pawan Kalyan Bisht	sathwiks h ettyiitb@ gmail.co m	pratha mesh. mane2 2@gm ail.com	pawans inghbis ht491 @gmail .com	983426 0902	820821 3954	97641519 77
4/7/2023 15:08:38	TimberWolves	3	Ruturaj Parab	Om Patole	Pranav shirole	ruturaj.p a rab22@s pit.ac.in	om.pat ole22 @spit.a c.in	pranav. shirole 22@spi t.ac.in	865515 1144	986061 5141	83698498 68

# **E-Conclave-1**

**Program driven by:** E-Cell S.P.I.T.

**Program /Activity Name:** E-Conclave-1

**Venue:** S.P. Jain Auditorium, Bhavans Campus, Andheri West.

**Date:** April 6th, 2023

The E Summit organized by the E Cell S.P.I.T. was a remarkable event that aimed to inspire young entrepreneurs and foster their entrepreneurial spirit. The conclave hosted three keynote speaker sessions, which were enlightening and insightful. The first session was conducted by Sanjay Jha, an accomplished professional who spoke on encouraging the youth to use their entrepreneurial mindset for sustainable development of the society as a whole. He shared his personal journey and experiences, inspiring the audience to aim for excellence in their pursuits.

The second session featured the founders of Level Supermind, Aayush Anand and Harshil Karia, who discussed the significance of mental wellness and the importance of practicing yoga. The speakers highlighted the role of yoga in promoting physical and mental health, and how it can improve overall productivity and creativity. The final session was conducted by Pranjal Kamra, who spoke on the importance of building financial literacy among students and managing personal finance. His speech enlightened the audience about the significance of understanding financial concepts and its long-term benefits.

In conclusion, the E Summit Conclave organized by the E-Cell S.P.I.T. provided a unique opportunity for young entrepreneurs to learn from experienced professionals in different fields. The keynote speakers addressed various topics such as sustainable development, mental wellness, and personal finance, which are critical for students and aspiring entrepreneurs. The Conclave also provided a platform for networking, allowing participants to connect with peers and experts, exchange ideas, and gain valuable insights. Overall, the E Summit Conclave was a resounding success and served as an inspiration for the next generation of entrepreneurs who are passionate about driving positive change and creating innovative solutions to real-world problems.

#### Event Photos:





# Conclave Day 3

**Program driven by:** E-Cell S.P.I.T.

**Program /Activity Name:** Conclave 2023

**Venue:** Quadrangle, S.P.I.T.

**Date:** 8th April, 2023

The E-Summit organised by the E-Cell S.P.I.T. was a three-day entrepreneurial extravaganza aimed at inspiring, educating and connecting aspiring entrepreneurs with industry stalwarts, investors and mentors. The final day of the E-Summit culminated in a Conclave featuring three keynote speakers: Vineet Jain, Raj Shamani and Karunesh Talwar. Each speaker shared their unique experiences and insights, providing valuable takeaways for the attendees.

The first speaker, Vineet Jain, the founder of Voila Digi, spoke about his journey as an entrepreneur and the importance of embracing failure as a learning opportunity. He shared his insights on the evolving digital landscape and how businesses can leverage technology to stay ahead of the curve. His talk inspired attendees to adopt a growth mindset and embrace innovation.

The second speaker, Raj Shamani, a financial advisor on YouTube with over 5 million subscribers, shared his experiences in building a personal brand and leveraging social media to reach a wider audience. He provided valuable insights on how to monetize online content and build a sustainable business model. His talk resonated with the attendees, who are looking to build an online presence and monetize their content.

The final speaker, Karunesh Talwar, a standup comedian, provided a refreshing change of pace with his humorous take on entrepreneurship and life in general. He emphasised the importance of having a sense of humour and staying grounded amidst the challenges of entrepreneurship. His talk left the attendees with a light-hearted yet insightful perspective on entrepreneurship.

The Conclave was organized on the third and last day of the E-Summit by the E-Cell S.P.I.T. was a fitting conclusion to the three-day entrepreneurial extravaganza. The keynote speakers, Vineet Jain, Raj Shamani, and Karunesh Talwar, shared their unique experiences and insights, providing valuable takeaways for the attendees. The Conclave left the attendees inspired, educated, and connected, with the knowledge and motivation to take their entrepreneurial journey to the next level.

Event Photos:



